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Industry Leader Phillip Morris joins Eberl as Vice President of Sales

Insurance solutions provider pleased to welcome highly accomplished leader with proven track record of driving performance and maximizing growth



LAKEWOOD, Colo. — Nov. 17, 2020 — Eberl, part of the Cor Partners family and the nation’s leading tech-empowered insurance solutions provider, is pleased to announce Phillip Morris has joined the organization as Vice President of Sales; a position that stems from the strategic merge in teams across the Eberl and U.S. Adjusting organization.

Morris is an enthusiastic, people-focused leader with more than 14 years of sales, marketing, claims-handling, and insurance-industry experience. He has driven omnichannel sales for several of the nation’s best insurance carriers and claim service partners. Before joining the Eberl team, he served as the Head of Growth and Vice President of Marketing and Business Development at another leading IA firm. In these roles, he was responsible for the company’s national growth, brand trajectory, client development and cultural transformation, including the development and execution of innovative initiatives in relationship management, product development and executive leadership. Prior to that, Morris worked at the Hanover Insurance Group and Allstate Insurance.

Phillip Morris joins Eberl as Vice President of Sales, bringing more than a decade of claims and insurance-industry experience to the role.

“We could not be more thrilled about having Phillip join our team,” said Jessica Hamilton, Senior Vice President of Business Development at Eberl. “Phillip is tech-savvy, highly engaged and relationship-driven, and he brings so much passion to our team. In a nutshell, he is a powerhouse with the empathy of a great friend and the competitiveness of a star athlete.”

“I am humbled and honored to join Eberl as the VP of Sales,” said Morris. “I was highly impressed by the leadership across all divisions of the Eberl and Cor Partners teams. It is impressive to see an organization that moves so fluidly in this modern business ecosystem, and it’s extremely encouraging to know that I work for a company focused on creating a vibrant environment and building a culture of compassion and care. I believe that Eberl has tremendous opportunities to capitalize on this foundation, innovate for the future, and further grow its ecosystem through people. I look forward to building a team that values the industry, enhances relationships through experience, and provides more capabilities that will help our partners expand sustainability. I will focus on continuing to evolve the company’s strategy, while delivering on Eberl’s commitments to invest in relationships, inspire trust, and provide exceptional service to all.”

ABOUT EBERL

Handling more than 100,000 claims annually by offering full-service claims solutions to fit the needs of any client anywhere and to any magnitude, the Eberl team is dedicated to our mission to be there when you need us. Supported by our parent company, Cor Partners, Eberl is committed to leveraging technology and leading with compassion in order to deliver best-in-industry customer experiences. For more, visit eberls.com.